

LESSON PLAN 2: PAY AND QUALIFICATIONS



Aim:

To make the point that jobs requiring higher qualifications generally provide higher pay. Therefore it pays to aim high in education.

Tasks:

Split the class into groups and ask them to find the pay for the following jobs using the World of Work website or Factsheets:

- Social care worker
- Chemical engineering technician
- Experienced teacher
- Bar staff
- IT technician
- Physiotherapist

Then, either: ask them to guess whether these jobs require either no qualifications, a minimum of 4 GCSEs at A-C, BTEC qualifications, City & Guilds qualifications, NVQ qualifications, Diploma or a degree;

Or: ask them to find the qualifications required by using the jobs4u website:

<https://nationalcareersservice.direct.gov.uk>

Ask them to write the answers against each job title.

Ask them to put the jobs in rank by order by pay, with the highest paid at the top. Next to this list ask them to rank order the jobs again by qualifications needed, with the highest qualifications at the top.

Ask the groups what the two lists show – ie. that generally the higher the qualifications needed the higher the pay rewards.

It is important to point out that pay is only one factor affecting job choice and job satisfaction. You could ask them what other factors are important, e.g interest in the work, hours and other work conditions.

The ranked lists should be:

	Pay	Entry Qualifications
Experienced Teacher	From £31,552 per year	<p>GCSEs A*-C in English and maths and in the case of primary teaching, a science subject. The new Diploma in society, health and development may also be relevant.</p> <p>To teach in a state-maintained school candidates must have Qualified Teacher Status (QTS). The main routes of entry are:</p> <ul style="list-style-type: none"> • Bachelor of Education (Bed) degree • BA/BSc degree with QTS • Postgraduate Certificate in Education
Physiotherapist	From £21,200 per year	A degree recognised by the Health and Care Professionals Council (HCPC)
Chemical Engineering Technician	£15,000 - £30,000 per year	Minimum of 4 GCSEs at A-C
IT Technician	£18,000 - £22,000 per year	Minimum of 4 GCSEs at A-C
Social Care Worker	£12,000 per year	No set qualifications
Bar Staff	£11,000 - £16,000 per year	No set qualifications